

BIDDER NAME: _____



YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF BOXING SOUTH AFRICA

BID NUMBER : (08/2026/2027) CLOSING DATE: 22 JUNE 2026 CLOSING TIME: 15:00

DESCRIPTION: REQUEST FOR PROPOSAL ON THE APPOINTMENT OF THE SERVICE PROVIDER FOR THE SPONSORSHIP AND COMMERCIAL PARTNERSHIP AGENCY

BOXING SA OFFICE	EMAIL
Hatfield Forum East Building 1077 Arcadia Street Hatfield Pretoria 0001	Email returnable documents Ms. Vhutshilo Maluleke Email: Vhutshilo@boxingsa.co.za

Respondents must ensure that Bids are delivered or emailed timeously and to the correct address/email. If the Bid is delivered/emailed late, it may not be accepted for consideration.

ALL BID MUST BE SUBMITTED ON THE OFFICIAL FORMS (NOT TO BE RE-TYPED), HOWEVER, RESPONDENTS MAY COMPLETE THE FORMS ELECTRONICALLY AND SUBMIT PRINTED AND DULY SIGNED HARDCOPIES OF THE FORMS.

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KEY DATES AT A GLANCE	
Compulsory Briefing Session	15 June 2026
Submission Deadline	22 June 2026 – 16:00 (SAST)
Evaluation Period	23 June – 04 July 2026
Presentations (Shortlisted)	Week of 07 July 2026 (TBC)
Anticipated Appointment	August 2026 (TBC)
Email Submissions To	vhutshilo@boxingsa.co.za
Enquiries / Contact	012 765 9600 vhutshilo@boxingsa.co.za

1. Introduction and Background

Boxing South Africa (BSA) is the statutory body established under the South African Boxing Act (No. 11 of 2001) to regulate, promote, and develop professional boxing in South Africa. BSA operates under the oversight of the Department of Sport, Arts and Culture (DSAC) and is mandated to uphold the integrity, safety, and growth of the sport at all levels.

In pursuit of its mandate, BSA is seeking to significantly expand its commercial footprint and build sustainable, long-term revenue streams. To achieve this, BSA invites experienced, reputable, and well-networked sponsorship and commercial partnership agencies to submit Expressions of Interest (EOI) for the appointment as BSA’s exclusive commercial agency.

The appointed agency will serve as the primary interface between BSA and the corporate sector, with responsibility for identifying, developing, negotiating, and securing sponsorship agreements across all BSA properties and platforms.

2. Strategic Objectives

The appointed agency will be required to actively advance the following strategic goals on behalf of Boxing SA:

- **Growth and Development of Boxing:** Attract funding that supports the development of boxers at grassroots, provincial, and national levels, ensuring the long-term pipeline of South African talent.

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- **Enhanced Visibility and Popularity:** Deploy sponsorships to increase public engagement, broadcast reach, and media exposure for boxing events and athletes, positioning BSA as a premium sporting property.
- **Financial Sustainability:** Generate consistent, diversified income streams to reduce reliance on government funding, enabling BSA to invest in programming, events, and operational excellence.
- **Elevated Event Standards:** Elevate the production value and professionalism of tournaments and championships to attract higher-calibre sponsors, broadcasters, and spectators.
- **Long-Term Strategic Partnerships:** Cultivate mutually beneficial, multi-year relationships with sponsors who are aligned with BSA's values and committed to the transformation and growth of South African boxing.

3. Scope of Work

The appointed agency will be required to provide a comprehensive end-to-end commercial partnership service, including but not limited to the following:

3.1 Sponsorship Identification and Acquisition

- Research, identify, and proactively approach corporate partners aligned with BSA's values, audience, and strategic objectives.
- Develop targeted, data-driven prospect lists across sectors including financial services, telecommunications, energy, consumer goods, media, and retail.
- Develop compelling, tailored sponsorship proposals and pitch presentations on behalf of BSA.
- Lead all negotiations with prospective sponsors, ensuring commercial terms are favourable and legally sound.

3.2 Sponsorship Properties

The agency will be mandated to secure commercial partners across the following BSA properties:

- International, national, and provincial Boxing SA-led tournaments and events
- Steve Tshwete Boxing Series
- South African Championship Belt sponsorship
- Provincial Championship Belt sponsorship
- Boxing SA Excellence Awards
- Athlete and team sponsorships and endorsements

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- Digital, broadcast, and media rights sponsorship
- Facility and infrastructure sponsorship
- Title and presenting sponsorships for BSA's flagship programmes

3.3 Commercialisation Strategy

- Align sponsorship development with BSA's broader commercialisation and broadcasting strategies.
- Provide strategic input on sponsorship packaging, rights valuation, and pricing to maximise BSA's commercial returns.
- Advise on sponsorship activation frameworks to ensure sponsors derive demonstrable value from their investment.

3.4 Relationship Management and Reporting

- Serve as the day-to-day point of contact between BSA and its commercial partners.
- Provide monthly and quarterly performance reports, including pipeline status, revenue secured, and activation outcomes.
- Manage sponsor servicing and fulfilment of contractual obligations to ensure retention and renewal.
- Ensure all commercial arrangements comply with applicable legal, regulatory, branding, and government procurement standards.

4. Value Proposition for the Appointed Agency

The selected agency will enjoy exclusive commercial representation rights on behalf of Boxing South Africa, with access to a compelling portfolio of benefits:

- **Exclusive Mandate:** Sole mandate to represent all BSA sponsorship properties, providing a broad and lucrative commercial portfolio.
- **Access to a Premium National Sporting Property:** Direct access to a well-established national regulatory body with a rich history, loyal fan base, and growing media footprint.
- **Performance-Linked Revenue:** Commission-based remuneration aligned to results, rewarding high performance and long-term relationship building.
- **National and International Reach:** Exposure to regional, national, and international sporting audiences through BSA's broadcast partnerships and digital platforms.
- **Strategic Influence and Collaboration:** Active input into BSA's commercial strategy, including rights valuation, packaging innovation, and sponsor activation programmes.

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5. Eligibility Criteria

To be considered for this appointment, agencies must demonstrate compliance with ALL of the following minimum requirements:

- A minimum of five (5) years' proven experience in sports sponsorship acquisition and commercial marketing.
- Demonstrated success in securing significant sponsorships for sports entities, preferably including national federations, professional leagues, or high-performance sporting organisations.
- An established and verifiable network of relationships with senior corporate decision-makers and brand executives.
- In-depth understanding of the South African sports sponsorship landscape, including market dynamics, regulatory considerations, and competitive environment.
- Demonstrated capacity to deliver integrated strategy, creative development, negotiation, and sponsor activation services.
- A valid B-BBEE certificate and compliance with all applicable South African legislation.
- Tax compliance in good standing (valid SARS Tax Clearance Certificate or Tax Compliance Status PIN).

6. Submission Requirements

All RFP submissions must be comprehensive, professionally presented, and include the following components:

6.1 Company Profile

- Legal name, registration details, and years in operation.
- Organisational structure, key leadership team biographies, and office locations.
- Ownership and B-BBEE profile.

6.2 Portfolio of Relevant Work

- A detailed showcase of current and past sponsorship mandates, including:
 - Names of sporting entities or events represented
 - Total value and scope of sponsorships secured (specify by category)
 - Duration of mandates and outcomes achieved
 - Sponsor retention and renewal rates where applicable

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6.3 Client References

- Contact details for a minimum of three (3) recent and relevant clients.
- References must be from entities within the sports, entertainment, or related sectors.
- BSA reserves the right to contact references as part of the evaluation process.

6.4 Methodology and Strategic Approach

- A detailed outline of the agency's proposed approach to identifying, securing, and managing sponsorships for BSA.
- An indicative 12-month go-to-market plan, including target sectors, prospect categories, and projected timelines.
- Proposed reporting and governance framework to ensure accountability and transparency.

6.5 Commercial Proposal

- The agency's proposed commission/fee structure, expressed as a percentage of gross sponsorship value secured.
- Any proposed retainer or cost structure, with full transparency on what is included.
- The commercial proposal will be evaluated as part of the overall scoring matrix.

6.6 Legal and Compliance Documentation

- Certificate of Incorporation / Company Registration (CIPC).
- Valid Tax Clearance Certificate or Tax Compliance Status (TCS) PIN.
- Valid B-BBEE Verification Certificate issued by an accredited agency.
- Signed declaration of no conflict of interest.

7. Evaluation Criteria

All compliant submissions will be evaluated by an appointed BSA evaluation committee using the following weighted scoring criteria:

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Evaluation Criteria	Weighting
Proven Track Record, Case Studies and Client References	30%
Understanding of Boxing SA, Strategic Fit, and 12-Month Plan	25%
Value Proposition, Innovation, and Activation Capability	20%
Commercial Proposal (Commission Structure / Fee Model)	15%
B-BBEE Status, Legal Compliance and Governance	10%
TOTAL	100%

8. Submission Process and Important Dates

PROCESS AND KEY DATES	
Compulsory Briefing Session	15 June 2026 – Venue and time to be confirmed. Attendance is compulsory. Agencies that do not attend the briefing session will not be considered.
Submission Deadline	22 June 2026 at 16:00 (SAST). Late submissions will not be accepted under any circumstances.
Submission Method	Email to vhutshilo@boxingsa.co.za with subject line. All documents must be submitted as PDF attachments. : “Expression of Interest – Sponsorship Agency for BSA”
Shortlisting and Presentations	Shortlisted agencies will be notified and invited to present their proposals in person at BSA offices during the week of 07 July 2026 (TBC).
Enquiries	All queries must be submitted in writing to vhutshilo@boxingsa.co.za by no later than 10 June 2026. No telephonic queries will be entertained after this date.

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9. Terms and Conditions

- This RFP does not constitute a binding commitment by Boxing South Africa to appoint any agency.
- Boxing South Africa reserves the right, at its sole discretion, to accept or reject any submission, to cancel this process at any stage, or to re-advertise the opportunity.
- Submitting agencies will not be entitled to claim any costs, damages, or compensation related to the preparation or submission of proposals, irrespective of the outcome.
- All information submitted in response to this RFP will be treated as confidential. BSA will not disclose submitted documents to third parties without prior written consent, except as required by law or applicable regulations.
- The appointed agency will be required to enter into a formal Service Level Agreement (SLA) with BSA, governing the terms of the mandate, commission structure, reporting obligations, and duration of appointment.
- BSA is committed to transformation and encourages submissions from agencies with strong B-BBEE credentials, female-led businesses, and youth-owned enterprises.
- Any canvassing of BSA board members, staff, or evaluation committee members will result in immediate disqualification.

10. Contact Information

For all enquiries related to this RFP, please direct correspondence to:

Ms Vhutshilo Maluleke - Supply Chain Unit - **Tel:** 012 765 9600 - **Email:** vhutshilo@boxingsa.co.za

Boxing South Africa – Advancing the Sport. Empowering the Nation.

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THE FOLLOWING PARTICULARS MUST BE FURNISHED

(FAILURE TO DO SO MAY RESULT IN YOUR BID BEING DISQUALIFIED)

SUPPLIER INFORMATION

NAME OF BIDDER							
POSTAL ADDRESS							
STREET ADDRESS							
TELEPHONE NUMBER		CODE		NUMBER			
CELLPHONE NUMBER							
FACSIMILE NUMBER		CODE		NUMBER			
E-MAIL ADDRESS							
VAT REGISTRATION NUMBER							
		TCS PIN:		OR		CSD No:	
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE [TICK APPLICABLE BOX]		<input type="checkbox"/> Yes <input type="checkbox"/> No		B-BBEE STATUS LEVEL SWORN AFFIDAVIT		<input type="checkbox"/> Yes <input type="checkbox"/> No	
IF YES, WHO WAS THE CERTIFICATE ISSUED BY?							
AN ACCOUNTING OFFICER AS CONTEMPLATED IN THE CLOSE CORPORATION ACT (CCA) AND NAME THE APPLICABLE IN THE TICK BOX		<input type="checkbox"/>		AN ACCOUNTING OFFICER AS CONTEMPLATED IN THE CLOSE CORPORATION ACT (CCA)			
		<input type="checkbox"/>		A VERIFICATION AGENCY ACCREDITED BY THE SOUTH AFRICAN ACCREDITATION SYSTEM (SANAS)			
		<input type="checkbox"/>		A REGISTERED AUDITOR			
				NAME:			
[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/SWORN AFFIDAVIT (FOR EMEs& QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]							
ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?		<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]		ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?		<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ANSWER PART B:3 BELOW]	
SIGNATURE OF BIDDER			DATE			
CAPACITY UNDER WHICH THIS BID IS SIGNED (Attach proof of authority to sign this bid; e.g. resolution of directors, etc.)							
TOTAL NUMBER OF ITEMS OFFERED				TOTAL BID PRICE (ALL INCLUSIVE)			
BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO:				TECHNICAL INFORMATION MAY BE DIRECTED TO:			
DEPARTMENT/ PUBLIC ENTITY				CONTACT PERSON			
CONTACT PERSON				TELEPHONE NUMBER			
TELEPHONE NUMBER				FACSIMILE NUMBER			
FACSIMILE NUMBER				E-MAIL ADDRESS			
E-MAIL ADDRESS							

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PART B TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED-(NOT TO BE RE-TYPED) OR ONLINE
- 1.3. BIDDERS MUST REGISTER ON THE CENTRAL SUPPLIER DATABASE (CSD) TO UPLOAD MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS; AND BANKING INFORMATION FOR VERIFICATION PURPOSES). B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.
- 1.4. WHERE A BIDDER IS NOT REGISTERED ON THE CSD, MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS MAY NOT BE SUBMITTED WITH THE BID DOCUMENTATION. B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.
- 1.5. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER LEGISLATION OR SPECIAL CONDITIONS OF CONTRACT.

2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE PROOF OF TCS / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.

3. QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS

- 3.1. IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? YES NO
- 3.2. DOES THE BIDDER HAVE A BRANCH IN THE RSA? YES NO
- 3.3. DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA? YES NO
- 3.4. DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA? YES NO

IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A TAX COMPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 ABOVE.

NB: FAILURE TO PROVIDE ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

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SBD 4

BIDDER’S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder’s declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of institution	State

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....

1 the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

BIDDER NAME: _____

.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....
.....

3 DECLARATION

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

3.1 I have read and I understand the contents of this disclosure;

3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;

3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.

3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in

terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

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Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF

PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING

ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE

TO BE FALSE.

.....
Signature

.....
Date

.....
Position

.....
Name of bidder

BIDDER NAME: _____

SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and

1.2 To be completed by the organ of state

(delete whichever is not applicable for this tender).

- a) The applicable preference point system for this tender is the 80/20 preference point system.
- b) Either the 80/20 preference point system will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

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- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

80/20

$$Ps = 80 \left(1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where

- Ps = Points scored for price of tender under consideration
- Pt = Price of tender under consideration
- Pmin = Price of lowest acceptable tender

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3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 points is allocated for price on the following basis:

80/20

$$Ps = 80 \left(1 + \frac{Pt - Pmax}{Pmax} \right)$$

Where

- Ps = Points scored for price of tender under consideration
 Pt = Price of tender under consideration
 Pmax = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- (a) an invitation for tender for income-generating contracts, that either the 80/20 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system, then the organ of state must indicate the points allocated for specific goals for both the 80/20 preference point system.

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Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

. Application of point scoring system

- The points based on price are allocated as follows:

Criteria	80/20 point scoring
Price	80 points
PPPFA points as per practice note Nov 2022.	20 points

- Points allocation for specific goals are as follows:

Criteria	20 point scoring	BBBEE
100% Black Ownership	20 points	1
More than 50% Black Ownership	10 points	2
Less than 50% Black Ownership	5 points	3

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number:

4.5. TYPE OF COMPANY/ FIRM

- Partnership/Joint Venture / Consortium
- One-person business/sole propriety
- Close corporation
- Public Company
- Personal Liability Company
- (Pty) Limited
- Non-Profit Company
- State Owned Company

[TICK APPLICABLE BOX]

BIDDER NAME: _____

- 4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:
- i) The information furnished is true and correct;
 - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
 - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
 - iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person’s conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution, if deemed necessary.

.....
SIGNATURE(S) OF TENDERER(S)

SURNAME AND NAME:

DATE:

ADDRESS:

.....

.....

.....